

Business Partnership Proposal

1. Executive Summary

I am seeking a business partner to collaborate on strategic opportunities in software development. I bring extensive experience in **web applications, mobile applications, system design, and related technologies, but not experience in US jobs.**

Our team consists of **5 skilled developers** across multiple areas of IT, capable of delivering end-to-end solutions.

The goal of this partnership is to **combine expertise and resources to deliver high-quality software solutions, expand into the U.S. market, and drive efficient, measurable growth.** This collaboration is designed for **action, results, and long-term success.**

2. Workflow & Execution

Our structured workflow ensures efficiency, accountability, and consistent results:

- **Finding Opportunities** – Identify suitable jobs in the U.S. market.
 - **Bidding** – Submit proposals for multiple relevant jobs.
 - **Interview Preparation & Execution** – Prepare technical information, review project details, and participate in client discussions.
 - **Project Execution** – Conduct meetings, complete development tasks, and deliver results.
 - **Compensation** – Manage agreements and ensure timely payments.
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3. Proposed Partner Role

Your contributions will be key to the success of this venture:

- Serve as CEO on a part-time basis, driving leadership and strategic direction for the business.
- After a successful bid, **participate in client discussions/interviews to ensure our team is hired for the project.**

- Oversee **financial management**, including project budgets, payments, and resource allocation.
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4. Our Commitment

We will provide:

- Bidding for jobs across multiple areas of software development.
 - Support during client discussions and interviews.
 - Support leader can grow up to about CTO level in the job.
 - Full development services to meet client requirements, with regular progress updates.
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5. Next Steps

We can schedule a discussion to review this proposal, align expectations, and define next steps. Please share your thoughts and availability so we can move forward.

Best regards,

Hiroshi Tanaka.

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